

Robert E. McDonald

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PROFESSIONAL EXPERIENCE

RSR APPRAISERS & ANALYSTS

Licensed Appraiser Trainee and Business Development Manager

Lemoyne, Pennsylvania May 2013 to Present

- Assist Licensed General Appraisers in completing appraisals on commercial real estate throughout Central Pennsylvania.
- Assist in generating new appraisal business.

CENTRIC BANK

Commercial Loan Officer

Harrisburg, Pennsylvania 2009 to May, 2013

- Assisted in opening of Centric's Camp Hill Office in March, 2011.
- Responsible for developing and underwriting commercial loan and deposit relationships, primarily on the West Shore.

MID PENN BANK

Commercial Lending Team Leader

Millersburg, Pennsylvania 2006-2009

- Responsible for developing business loan and deposit relationships, primarily on the East Shore. Also responsible for supervising five East Shore commercial lenders
- Supervised 5 commercial lenders developing loan and deposit business in the bank's Capital Region
- Obtained SBA's Preferred Lender Status for the bank

COMMERCE BANK

Commercial Loan Officer

Central Pennsylvania 2004-2006

- Responsible for developing commercial loan and deposit business in the bank's Carlisle market.
- Responsible for developing business loan and deposit relationships, primarily on the West Shore. Worked out of the Bank's Carlisle Loan Production Office

LEGACY BANK

Director of Commercial Services

Harrisburg, Pennsylvania 1999-2004

- Responsible for developing business loan and deposit relationships throughout the bank's East and West Shore footprint.
- Participated in opening the bank
- Assisted in developing the bank's cash management product, designed to keep deposit balances on the bank's balance sheet

CCNB BANK/PNC BANK

Commercial Loan Officer/Regional Lending Manager

Camp Hill, Pennsylvania 1992-1999

- Responsible for developing business loan and deposit relationships throughout the bank's East and West Shore footprint. Worked out of the bank's headquarters in Camp Hill, as well as the Colonial Park, Hershey and Mechanicsburg offices.
- 1995 to 1999 – Regional Loan Manager, PNC Bank
 - Responsible for loan approvals and portfolio administration for the bank's Capital Region

PENNSYLVANIA NATIONAL BANK
Small Business Loan Officer

Harrisburg, Pennsylvania 1989-1992

- Initially worked out of Lancaster Loan Production Office, then moved to the bank's office at 7th and Boas Sts, Harrisburg. Responsible for developing business loan and deposit relationships throughout the bank's East and West Shore footprint

COMMONWEALTH NATIONAL BANK/MELLON BANK
Management Trainee/Branch Manager/District Manager

Harrisburg, Pennsylvania 1983-1989

- Directly managed Mellon's Uptown Office at 2615 N Front St, Harrisburg, PA, and oversaw the operations at the Bank's Cedar Cliff and Linglestown Rd offices.
- 2-year training program in which I had an opportunity to work in nearly all areas of the bank, including loan and deposit operations, audit, credit and branch operations functions.

Community Involvement

- Rotary Club of the West Shore
- 10-year member of Capital Region Economic Development Corporation Loan Review Committee
- East Pennsboro Business Leaders Counsel
- 15-year volunteer for Big 33, both for in-game and on Scholarship Committee
- Past president of Red Land All Sports Booster Club
- PA Bankers Association Group 5 Executive Committee
- PA Bankers Association School of Commercial Lending Advisory Council

EDUCATION

Juniata College, Huntingdon PA
Bachelor of Science
Business Administration